

Blair Insurance Brokers



Andrea Blair President,
Blair Insurance Brokers

ANDREA BLAIR, President of Blair Insurance Brokers Ltd., has many reasons to celebrate this year. For one, the family-run brokerage has been providing insurance solutions to customers since 1978, making this the company's 30th year of operation. As well, Andrea takes great satisfaction in fulfilling both her personal and professional

roles, working hard to carry on and expand the family business while balancing her additional responsibilities as the mother of two boys.

Blair Insurance Brokers is a one-stop insurance provider, specializing in Automobile, Property, Business and Life Insurance. The founding principles of the company are integrity, reliability and a commitment to providing the best independent insurance advice.

Is there anything else that sets them apart from the masses of insurance businesses out there? "We shop the marketplace for you, saving you time and money," Andrea explains. "But most importantly, we find the right coverage to suit your needs." Another advantage is that they are fully independent and work for the client, not any

one insurance company, so they can offer objective advice and service.

Over the past 30 years, the company has built a solid reputation with many quality insurance companies, allowing them to provide superior coverage and competitive premiums for clients. "We represent some of the largest and most stable insurers in Canada," says Andrea.

There is also much to be said for old-fashioned personal service. Large insurance companies, banks, and call centres can be intimidating, and sometimes frustrating. Blair Insurance Brokers prides itself on getting to know individual clients along with their unique needs.

Despite market fluctuations, Blair Insurance Brokers is dedicated to getting clients the best possible package for the best possible price. Even when navigating through a hard market cycle, whereby insurance coverage options are more limited and prices are higher, Andrea's clients can rest assured that she is passionate about getting the best coverage package for her clients.

While this may sound good, Andrea believes that "actions speak louder than words" so she encourages anyone considering an insurance broker to test them out. "Let us show you our benefit!" she enthuses.

As for future goals and plans, Andrea continues to focus on expanding the business so that when the time comes she can proudly pass it on to her boys, making it a third-generation Canadian business.

BLAIR
INSURANCE BROKERS LTD.

HOME • BUSINESS
AUTO • LIFE

FAST QUOTE (905) 472-0774

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PUTTING YOUR NEEDS FIRST FOR 30 YEARS

www.blairinsurance.ca

HOME

Not all home protection policies are created equal. We will help identify your unique property insurance needs and shop the market to find the policy that best protects your home, at the best possible price.

- Homeowners
- Condominium Owners
- Cottages/Seasonal Property
- Rented Dwelling
- Home-Based Business

BUSINESS

Every business is unique. Our knowledgeable commercial team can assess your company's exposures and needs so we can recommend strategies to protect you.

- Business Interruption Coverage
- Equipment Breakdown
- Professional Liability
- Directors and Officers Insurance
- Umbrella Liability

AUTO

We know you have many choices when buying automobile insurance. Our salaried insurance brokers can help you select the Right Company for your particular driving profile.

- Private Passenger
- Antique and Classic Cars
- Commercial Autos & Fleets
- RV's, Motorcycles, Motor Homes, ATV's, Snowmobiles

LIFE

Life is unpredictable. While you can't foresee the future, you can protect yourself and your family with insurance. Our brokers will assess your current situation and design a package just for you.

- Personal Life Insurance
- Mortgage Insurance
- Disability
- Buy/Sell Insurance
- Critical Illness
- Health Insurance

EXCELLENT SERVICE AND UNBIASED ADVICE

We pride ourselves in getting to know our clients and their needs in order to make the insurance purchase as simple as possible. *We are small enough to know you, yet large enough to accommodate all of your insurance needs.*

As an independent brokerage we have access to Canada's top insurance companies and provide unbiased advice without promoting any one company above another.

